



Delivering Cutting-Edge Medical Supplies and Digital Solutions for Tomorrow's Care

COMPANY PROFILE

WHO WE ARE

Gilmed LTD is a dynamic company specializing in both **wholesale pharmaceutical distribution and innovative IT solutions**. Gilmed was founded in 2015 and has a regional presence in Rwanda, Uganda, DRC, Burundi and Angola. Operating as a trusted supplier in the healthcare sector, Gilmed LTD provides a wide range of pharmaceutical products, orthopedic supplies, and maternity essentials to NGOs, Pharmacies, Hospitals, and Healthcare Institutions. **Gilmed LTD Medical Department is Rwanda FDA registered.**

In addition to its pharmaceutical operations, Gilmed LTD is a leading provider of IT solutions, offering specialized software for healthcare management, enterprise resource planning (ERP), legal practice management, and cybersecurity services. The company focuses on developing and integrating advanced digital solutions to enhance operational efficiency for businesses across various industries. **Gilmed IT Department is certificated by Rwanda Revenue Authority and National Cyber Security Association of Rwanda.**

With a commitment to quality, innovation, and customer satisfaction, Gilmed LTD continues to expand its impact in both the healthcare and technology sectors.



Industry Leadership

In the fast-evolving landscape of healthcare, GILMED LTD stands out for its dual expertise in pharmacy wholesale and technology. Our extensive range of medical supplies and equipment meets the rigorous demands of healthcare providers, ensuring they have access to the best tools to support patient care. We pride ourselves on sourcing products that adhere to the highest standards of quality and efficacy, thereby fostering trust and reliability within the healthcare community.

Innovative Solutions

Beyond traditional pharmacy services, GILMED is at the forefront of health IT and software development. Our team of skilled professionals is dedicated to creating tailored software solutions that streamline operations, enhance data management, and improve patient outcomes. From electronic health records to inventory management systems, our technology is designed to meet the specific needs of healthcare providers, enabling them to operate more efficiently and effectively.

OUR MISSION:



At Gilmed LTD, our mission is to bridge healthcare and innovation by delivering high-quality pharmaceutical and medical supplies through efficient wholesale distribution, while developing cutting-edge digital solutions that empower healthcare providers. We are committed to transforming healthcare delivery through reliable supply chains and intelligent software systems that streamline operations, enhance patient care, and drive progress across the medical sector.

From producer to patient, we bring the world's health services where there is a need.



OUR VISION:

"To become the most trusted and influential provider of medical supplies across the region, setting new standards in healthcare delivery by ensuring timely access to high-quality, safe, and affordable medical products. We aim to build a resilient supply chain that empowers hospitals, clinics, pharmacies, and health programs with consistent, reliable equipment and consumables tailored to their specific needs. Our vision is to bridge the healthcare gap in underserved communities by fostering strategic partnerships with governments, NGOs, and private institutions, championing innovation, regulatory compliance, and sustainability in all that we do. Through our commitment to excellence, integrity, and customer-centric service, we seek to play a pivotal role in strengthening the region's health systems and improving lives—one product, one facility, and one patient at a time."



VISION

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CORE VALUES

Integrity

We uphold the highest standards of honesty, ethics, and transparency in everything we do – from pharmaceutical distribution to software development.

Innovation

We embrace technology and creativity to develop smart healthcare solutions and improve medical supply chains for better patient outcomes.

Quality

We are committed to delivering only the best – from premium pharmaceutical products to reliable and user-friendly software systems.

Customer-Centricity

Our customers are at the heart of our operations. We listen, understand, and tailor our services to meet the unique needs of healthcare providers and partners.

Collaboration

We believe in the power of partnerships – working closely with healthcare professionals, institutions, and tech experts to drive sustainable impact.

Accountability

We take responsibility for the quality of our products and services, and for delivering on our promises to clients and communities.

Impact

Our goal is to make a meaningful difference in healthcare by enhancing access, efficiency, and care through our dual strength in logistics and digital innovation.

Strategic Partnership:

GILMED LTD recognizes the importance of collaboration in driving healthcare innovation. We actively engage in partnerships with government bodies and institutional organizations to deliver customized medical solutions that address unique challenges within the healthcare system. By fostering these relationships, we contribute to the development of sustainable healthcare practices that benefit communities and enhance overall public health.

Commitment to Excellence

At GILMED, our mission is to empower healthcare providers with the resources and technology they need to deliver exceptional care. We are dedicated to maintaining the highest standards of service and product quality, ensuring that our clients can rely on us as a trusted partner in their healthcare journey. Our vision is to lead the way in transforming healthcare delivery through innovative solutions and strategic collaborations.

Core Business Areas

Medical Supplies & Equipment

Gilmed LTD is a leading provider of high-quality medical supplies and equipment tailored to meet the needs of hospitals, clinics, pharmacies, and individual healthcare providers. The company sources reliable, certified products from globally recognized manufacturers to ensure safety, durability, and clinical efficiency. Its portfolio includes:

- **Diagnostic Equipment:** Ultrasound machines, ECG machines, thermometers, glucometers, and blood pressure monitors etc.
- **Therapeutic Equipment:** Oxygen concentrators, infusion pumps, nebulizers, patient monitors, and ventilators.
- **Surgical Instruments & Consumables:** Surgical kits, sutures, sterile gloves, gauze, syringes, and other critical disposables etc.
- **Hospital Furniture:** Beds, wheelchairs, stretchers, over-bed tables, and examination couches etc.
- **Pharmaceutical Supplies:** Basic essential drugs, medical consumables, first-aid kits, maternity care items, orthopedic aids, and personal protective equipment (PPE) etc.

Gilmed LTD ensures regulatory compliance and supports healthcare providers with product training, technical support, and after-sales services to maximize value and patient outcomes.



Turnkey Medical Solutions

Gilmed LTD delivers **Turnkey Medical Solutions**, offering end-to-end design, procurement, installation, and operationalization of healthcare facilities. These services are ideal for clients looking to establish or upgrade hospitals, clinics, diagnostic centers, and specialized medical units without managing the project complexity. Key offerings include:

- **Facility Planning & Design:** Customized layout planning for optimal workflow, infection control, and patient safety.
- **Medical Equipment Planning & Procurement:** Selection, sourcing, and logistics for clinical and laboratory equipment.
- **Installation & Commissioning:** Full setup of medical equipment, furniture, and IT infrastructure.
- **Training & Capacity Building:** On-site training for clinical and technical staff on equipment usage and maintenance.
- **Maintenance & Technical Support:** Preventive maintenance and emergency technical support to ensure uninterrupted healthcare service delivery.

With a multidisciplinary team and strong partnerships with global suppliers, Gilmed LTD ensures fast, compliant, and cost-effective medical infrastructure solutions.

Health IT & Software Development

Gilmed LTD harnesses technology to transform healthcare delivery through **Health IT & Software Development** services. The company develops, customizes, and integrates digital health systems to improve patient care, data management, and institutional efficiency. Core solutions include:

- **Electronic Medical Records (EMR) Systems:** Implementation and customization of platforms like OpenClinic EMR for hospitals and clinics.
- **Pharmacy Management Software:** Inventory tracking, prescription processing, billing, and insurance claim integration.
- **Hospital Management Information Systems (HMIS):** End-to-end hospital automation covering outpatient/inpatient care, lab, radiology, HR, finance, and reporting.
- **Telemedicine Platforms:** Enabling remote consultation, diagnostics, and patient monitoring.
- **Health Data Analytics & Dashboards:** Real-time data visualization tools to support decision-making, research, and performance tracking.
- **Integration Services:** Seamless integration with insurance platforms, national health systems, and third-party applications.

With a robust development team and industry-specific expertise, Gilmed LTD bridges the gap between clinical needs and digital innovation.

Government & Institutional Partnerships

Gilmed LTD actively collaborates with **government bodies, development agencies, NGOs, and international health institutions** to strengthen healthcare systems across Africa.

These partnerships are aimed at delivering scalable, sustainable, and equitable health solutions. The company's role in such engagements includes:

- **Public Health Projects:** Supply of medical kits, health technology, and mobile clinics for national health programs.
- **Capacity Development Programs:** Organizing training and workshops for healthcare professionals in collaboration with health ministries and partners.
- **Health System Digitization:** Providing advisory, software development, and implementation services for large-scale EMR/HMIS adoption at public health institutions.
- **Tender-Based Procurement & Supply:** Participation in national and regional procurement bids for medical equipment and IT solutions.
- **Monitoring, Evaluation & Research Support:** Development of digital tools for program monitoring, data collection, and impact assessment.

Gilmed LTD's reputation for reliability, quality assurance, and innovation makes it a trusted partner in advancing public health goals and development initiatives.

Why Choose Gilmed LTD?

- ✓ Quality-Certified Products
- ✓ Customized Turnkey Services
- ✓ Expert Technical Support
- ✓ Scalable Digital Solutions
- ✓ Proven Track Record in Public & Private Health
- ✓ Pan-African Presence** (Rwanda, Uganda, DRC, Burundi, Angola)
- ✓ Reliable Supply Chain & Procurement
- ✓ End-to-End Medical Solutions (Supplies + IT)
- ✓ Strong Government & Military Partnerships
- ✓ Innovative Health Tech (ERP, HMS, Mobile Apps)

Geographic Reach

Rwanda (HQ)

- 📍 Kigali - Headquarters & Main Operations

Uganda

- 📍 ****Solis Medical Uganda Ltd**** - Subsidiary

DR Congo (Partnerships)

- *DCMP (Bukavu)
- HEAL Africa (Goma)
- ED Organization (Goma)

● OUR
MEDICAL
SERVICES

● OUR IT
SERVICES



MEDICAL DEPARTMENT SERVICES

At Gilmed LTD, our **Medical Department** plays a vital role in delivering clinical, technical, and consultative support to healthcare providers, institutions, and public health stakeholders. We are committed to elevating the quality of healthcare delivery by offering a wide range of specialized services designed to enhance clinical operations, patient care, and institutional efficiency.

1) Medical Equipment Installation & Commissioning

We supply a full range of essential hospital and laboratory equipment, supporting diagnosis, treatment, surgery and patient care.

2). Pharmaceuticals & Consumables

Gilmed LTD supplies a wide selection of **pharmaceutical products and medical consumables** essential for clinical operations, emergency care, and pharmacy services.

3). Military Medical Supplies

Gilmed LTD has the capacity to deliver **military-grade medical supplies** and mobile medical equipment tailored to the unique requirements of defense and peacekeeping forces.

4). NGO & Institutional Procurement

Gilmed LTD partners with **NGOs, international agencies, and donor-funded health programs** to support public health initiatives through streamlined procurement services.

5). Medical Consultancy & Project Supervision -

Gilmed LTD offers expert **Medical Consultancy & Project Supervision** services to support the planning, execution, and evaluation of healthcare projects. We work with hospitals, clinics, NGOs, and government agencies to ensure medical infrastructure and programs are delivered efficiently, safely, and to the highest standards.

6). User Training & Capacity Building

Gilmed LTD provides tailored **User Training & Capacity Building** services to equip healthcare professionals with the knowledge and skills needed to effectively operate, maintain, and manage medical equipment and digital health systems.



8). Equipment Maintenance & Technical Support

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IT DEPARTMENT SERVICES

Gilmed LTD delivers specialized Health IT services focused on improving the efficiency, transparency, and quality of healthcare delivery. Our services include the design, development, and deployment of customized software such as Electronic Medical Records (EMR), Hospital and Pharmacy Management Systems, Telemedicine platforms, and Health Analytics Dashboards. We also provide system integration with insurance platforms, national health databases, and laboratory systems. From digital transformation consulting to user training, data migration, and ongoing technical support, Gilmed ensures healthcare institutions are equipped with robust, secure, and scalable digital solutions tailored to their unique needs.

Our Core IT Services Include;

- Platform Integration Services
- E-Commerce Portal Development
- Cyber Security
- Web Development
- DevOps & Cloud Services
- Networking and Hardware Maintenance
- IT Consultancy
- E-Governance Platforms
- Artificial Intelligence

PARTNERS



Regional Presence

Rwanda (HQ) → Uganda → DRC → Burundi ,Angola

Yearly Growth (Since 2015)

Steady expansion into new markets & tech solutions

Partnerships & Institutional Collaboration

- Government & Private Hospitals
- NGOs (HEAL Africa, ED Organization, DCMP)
- Military Medical Institutions

Geographic Reach

Rwanda (HQ)

• Kigali - Headquarters & Main Operations

Uganda

• **Solis Medical Uganda Ltd** - Subsidiary

DR Congo (Partnerships)

- *DCMP (Bukavu)

- HEAL Africa (Goma)

- ED Organization (Goma)

Burundi & Angola

- Medical supply distribution & institutional collaborations



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We're Gilmed